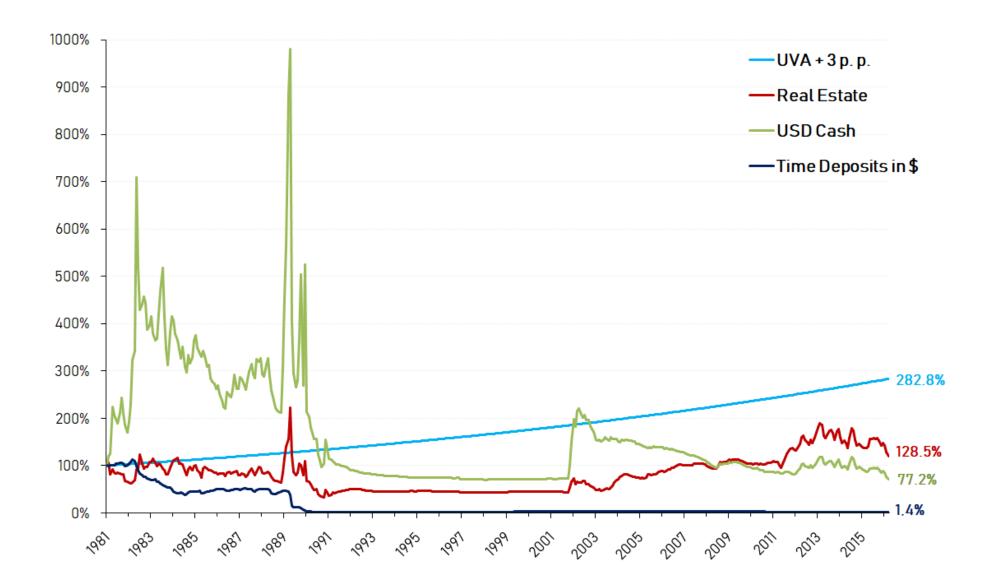
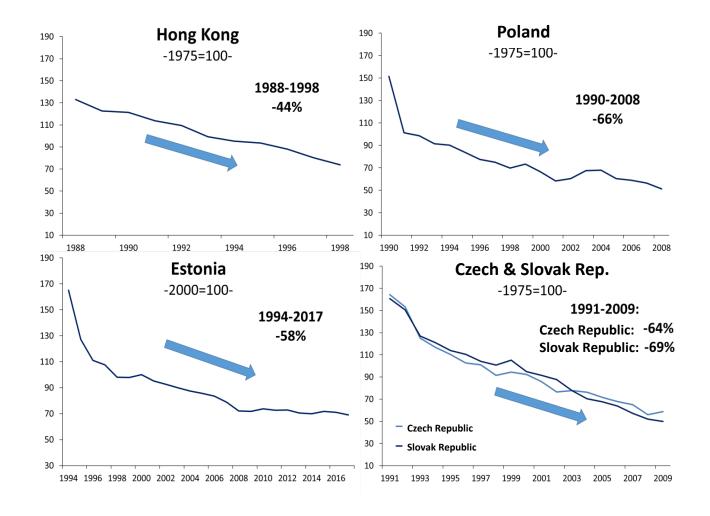


Argentines and the dollar: it is not love, but fear!



Dollarized savings are a big risk!

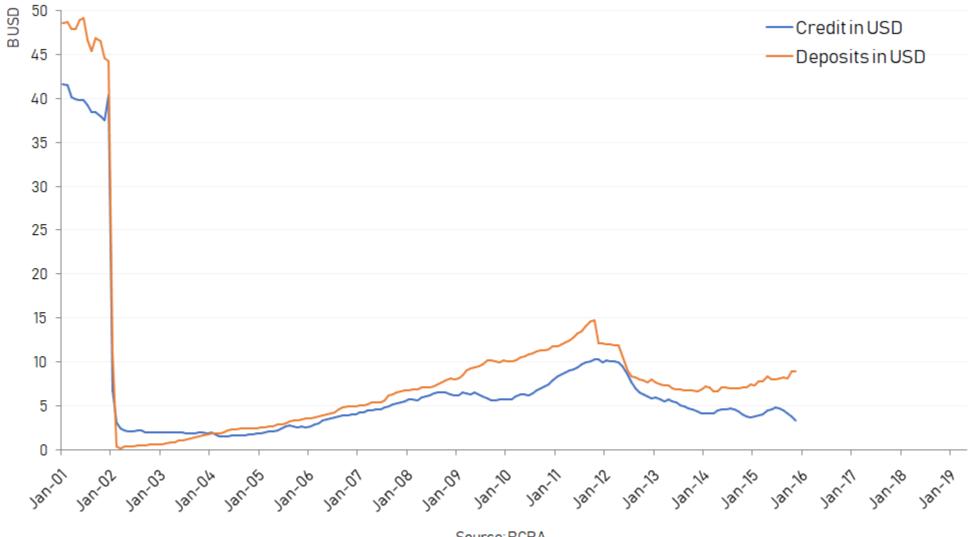
Dollar savings exposes the holders to the risks of long term real appreciation (in a successful scenario)



So... you want to bring the dollars back and de-dollarize ... yet....

- Dedollarization was not always an objective
- In fact in the 90s the objective was dollarization
- The experience with Convertibility moved the consensus in Argentina away from dollarization
 - Reduces the effectiveness of monetary policy
 - Adjustment of RER more difficult
 - Increases the vulnerabilities of the economy and the financial sector
 - Requires institutional costs if RER needs to be changed

After 2001, we developed a trauma with dollars in the financial sector



A dilemma...

- We want to help dollarization of the financial sector to bring the money back
- We want to de-dollarize to have a better risk properties
- So our view was :
 - Let's make it easier to use dollars for those for whom operating in dollars is not a risk
 - Let's try to have better instruments for those that should not be exposed to dollar risk

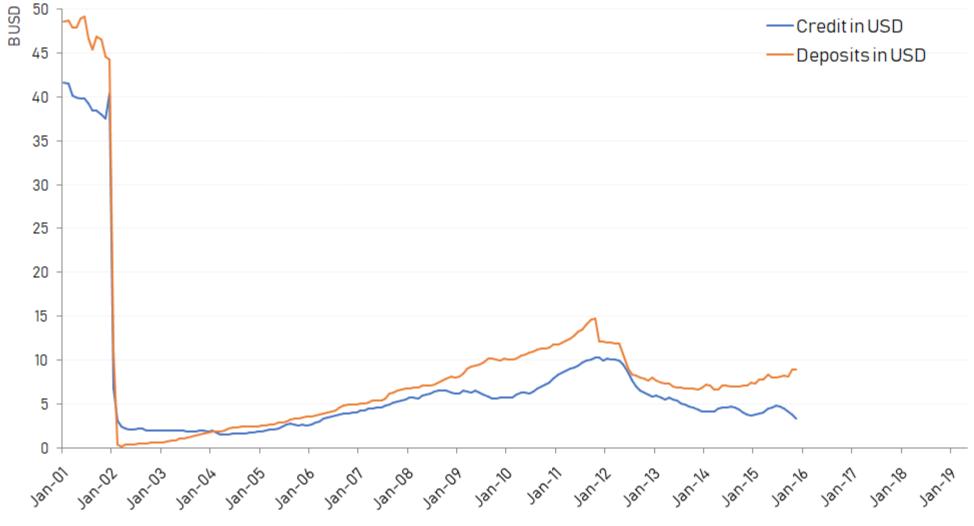


A redefinition

- So we increased the players that could tap dollar deposits:
 - An agricultural or cattle producer that produces a commodity
 - A supplier to a firm that exports its product (if with a dollar contract)
 - Energy and infrastructure associated to exports (ports, irrigation).

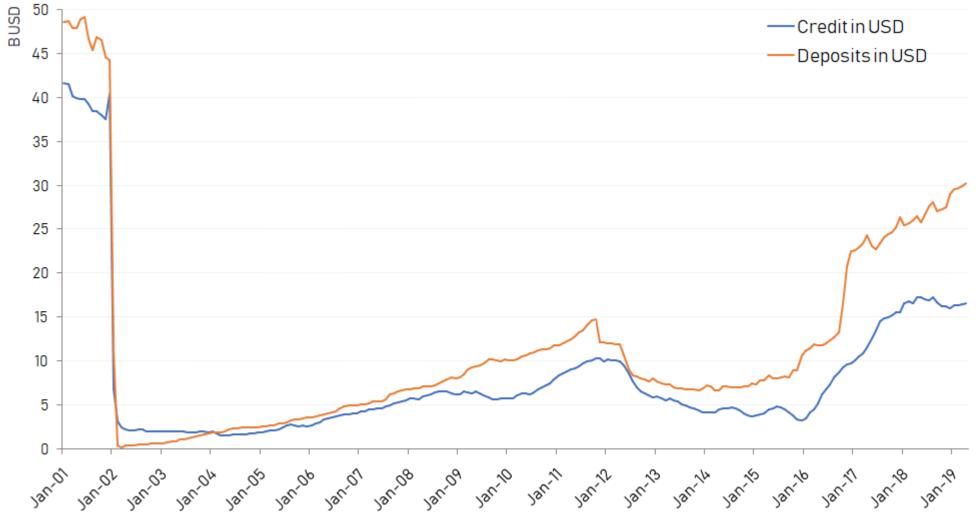


So from a low base...



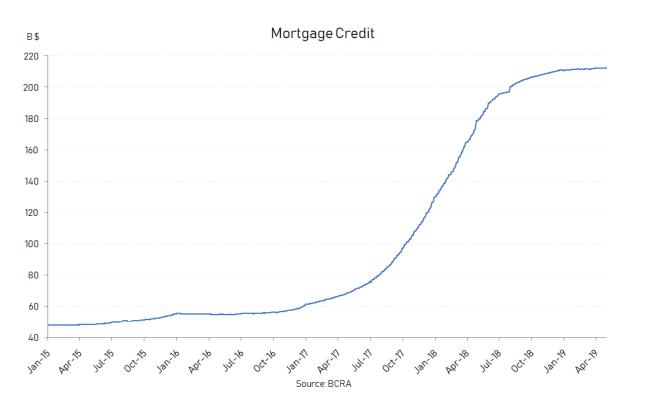


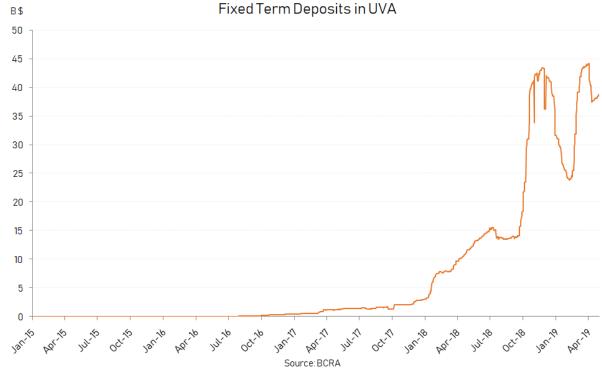
We saw substantial growth



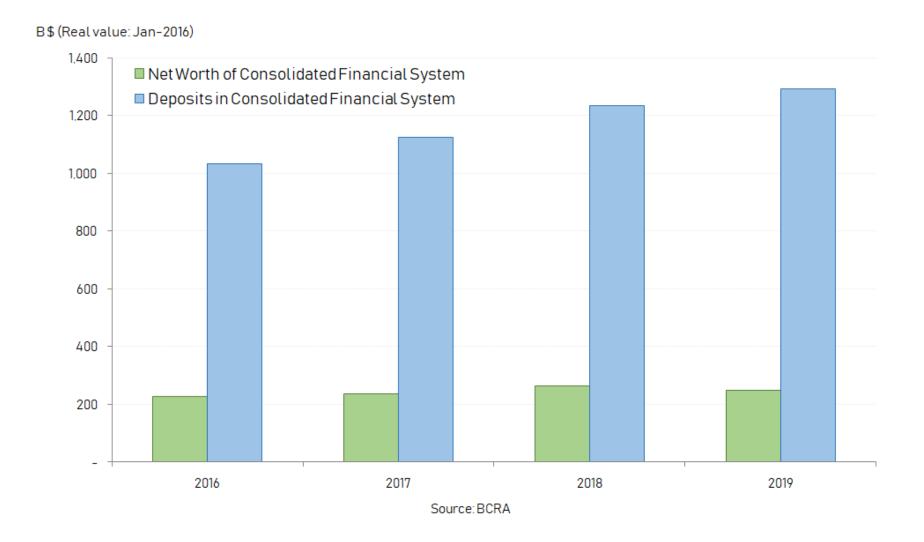
But the real focus should be in having real positive returns in pesos...

For this we copied the Chilean model as a shortcut





This balance has allowed to absorb exchange rate volatility



Some final thoughts

- We've learned to deal with dollarization in the financial sector
- No need to be black or white on the issue of dollarization in the financial sector
- Prudent behavior requires not allowing for large mismatches to occur
- Key to develop instruments with positive real returns
- If that is taken care of, the system should develop mostly balanced.

